



Association of Southeastern Research Libraries (ASERL)

The information contained within this document will serve as a Research Solutions Reprints Desk proposal for the Association of Southeastern Research Libraries (ASERL) consortium comprising of options for content workflow and management of services for the consortium members. This proposal is structured as follows:

Contents

Project Scope.....	2
AGS Platform Proposal.....	2 - 3

Proposal can be honored until June 30, 2021.

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Project Scope

Article Galaxy Scholar is an unmediated, cost-effective and flexible solution that works with your existing workflow and is customizable to match your policy and budget. The Article Galaxy Scholar platform provides fast and reliable access to literature with a streamlined and configurable workflow. The platform also provides smarter data-driven usage insights and strategic cost savings opportunities for the library. Document delivery supports critical research, fills content gaps within library collections, and lowers unnecessary spending by ensuring maximum use from existing content investments before individual journal articles are purchased.

The scope of this project is to provide ASERL member options for the Article Galaxy Scholar platform:

Article Galaxy Scholar Platform Proposal:

Included Platform Features & Services:

- a. Article Galaxy Scholar administrative interface with configurable settings for user, journal, publisher, and purchasing. Summary reporting and automated notifications provided to give you insightful and timely information.
- b. User splash screen displays support customizable messaging and branding (logo)
- c. Integration, and testing within customer's link resolver and discovery systems
- d. Open Access Filter: \$0 Integrated Unpaywall automated check for open access and Reprints Desk's unique, manual, and granular Open Access Filter will check at a "granular article level" for Open Access content, saving time and money.
- e. Discounted rates on many publisher's copyright royalty fees
- f. Dedicated Account Manager & 24/7 Customer Support
- g. Outreach documentation



Annual investment for the above platform services: \$2,750 for early adopters that sign the AGS agreement before October 1, 2021. After October 1, 2021, the annual investment will be an introductory tiered pricing model (shown below) based on number of potential users that will use the AGS platform for OA, ILL, and/or document delivery. The 30% implementation fee will be waived for all ASERL members. Two-year agreements with no platform fee increase for renewal or annual agreements are available.

Tier	#Users	Annual Platform Fee
Tier 1	1-1000	\$ 3,000.00
Tier 2	1001-4000	\$ 3,600.00
Tier 3	4001-10000	\$ 4,200.00
Tier 4	10001-17500	\$ 4,800.00
Tier 5	17501-29999	\$ 5,400.00
Tier 6	>30000	\$ 6,000.00

Transactional Document Delivery:

- AGS Reprints Desk Sourced: \$4.00 electronic sources (+ Academic copyright fees) Tiers 1-3 and \$3.50 electronic sources (+ Academic copyright fees) Tiers 4-6 and early adopters. Save \$0.50-\$1.00 per article over the existing document delivery service agreement for orders placed through AGS.

Summary: All features and services will be included in the annual platform fee outside of the AGS Reprints Desk Sourced transactional document delivery requests.

Contact Tony Landolt (tlandolt@reprintsdesk.com) or Maria Hatfield (mhatfield@reprintsdesk.com) with any questions or to proceed with the implementation process.